# IMPORTERS' QUESTIONNAIRE **STEEL**

Return completed questionnaire to:

#### UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615 500 E Street, SW, Washington, DC 20436

So as to be Received by the Commission By July 30, 2001

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with investigation No. TA-201-73, Steel, under section 202 of the Trade Act of 1974 (19 U.S.C. 2252). The information requested in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 202 of the Trade Act of 1974. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm		$- \ $
Address		_
City	State Zip code	_
World Wide Web address		_
PLEASE SEE PAGE 2 FOR A L	LIST OF PRODUCT CATEGORIES INCLUDED IN THIS INVESTIGATION	<b>;</b>
	CERTIFICATION	
at the information submitted is subject to audit and verification lease of confidential business information set forth in section to Commission in the course of investigations under sections 2 such the Commission considers to be confidential business information.	in response to this questionnaire is correct to the best of his/her knowledge and belief and und on by the Commission. Section 202(a)(8) of the Trade Act states that the procedures concern 332(g) of the Tariff Act of 1930 (19 U.S.C. 1332(g)) shall apply with respect to information 201-204 of the Trade Act. Section 332(g) provides that "the Commission may not release information unless the party submitting the confidential business information had notice, at the mmission, or such party subsequently consents to the release of the information."	ing the received b ormation
aployees, and contract personnel who are acting in the capacit	his questionnaire response and throughout this investigation may be used by the Commission ity of Commission employees, for developing or maintaining the records of this investigation and audits and investigations relating to the programs and operations of the Commission pursual sign appropriate non-disclosure agreements.	or related
oughout this investigation, in any other investigations condu- ief action taken by the President as a result of the Commission	its employees and contract personnel may (1) use the information you provide in this question ucted by the Commission under part 1 of Title II of the Trade Act of 1974 (the Act) arising our on's determination in this investigation; and (2) provide such information to the President, incise to the President, should the Commission transmit a confidential version.	t of any
e Commission will disclose the information you provide to a CFR 206.17.	authorized representatives of interested parties under administrative protective order in accord	ance with
ame and Title of Authorized Official	 Date	

Signature of Authorized Official

# 1. Has your firm imported any of the following (as they are defined in the instruction booklet) since January 1, 1996?

Carbon & Alloy Flat Products	Carbon & Alloy Long Products	Carbon & Alloy Tubular Products	Stainless & Tool Steel Products
Slabs <b>G</b> No <b>G</b> Yes If yes complete pp. 6 and 18	Ingots, billets, and blooms  G No G Yes  If yes complete pp. 8 and 28	Seamless tubular products other than OCTG  G No G Yes  If yes complete pp . 11, 40, and 41	Slabs, ingots, billets, and blooms  G No G Yes  If yes complete pp. 13 and 47
Plate  G No G Yes  If yes complete pp. 6 and 19	Hot-rolled bar and light shapes  G No G Yes  If yes complete pp. 8 and 29	G No G Yes If yes complete pp. 12 and 42	Cut-to-length plate  G No G Yes  If yes complete pp. 13 and 48
Hot-rolled sheet, strip, & coils  G No G Yes  If yes complete pp. 6, 20, and 21	Cold-finished bar  G No G Yes  If yes complete pp. 9, 30, and 31	Welded tubular products other than OCTG  G No G Yes If yes complete pp. 12, 43, and 44	Bar and light shapes  G No G Yes  If yes complete pp. 14, 49, and 50
Cold-rolled sheet and strip, other than GOES  G No G Yes  If yes complete pp. 7, 22 and 23	Rebar G No G Yes If yes complete pp. 9 and 32	Welded OCTG  G No G Yes  If yes complete pp. 12 and 45	Rod <b>G</b> No <b>G</b> Yes If yes complete pp. 14 and 51
GOES  G No G Yes  If yes complete pp. 7 and 24	Rails and railway products  G No G Yes  If yes complete pp. 9 and 33	Flanges, fittings, and tool joints <b>G</b> No <b>G</b> Yes If yes complete pp . 13 and 46	Tool steel, all forms <b>G</b> No <b>G</b> Yes  If yes complete pp. 14 and 52
Corrosion-resistant & other coated sheet and strip  G No G Yes If yes complete pp. 7, 25, and 26	Wire <b>G</b> No <b>G</b> Yes If yes complete pp. 10 and 34		Wire <b>G</b> No <b>G</b> Yes If yes complete pp. 15 and 53
Tin mill products  G No G Yes  If yes complete pp. 8 and 27	Strand, rope, cable, and cordage  G No G Yes  If yes complete pp . 10 and 35		Woven Cloth  G No G Yes  If yes complete pp. 15 and 54
	Nails, staples, and woven cloth <b>G</b> No <b>G</b> Yes If yes complete pp., 10 and 36		Rope G No G Yes If yes complete pp. 15 and 55
	Heavy structural shapes and sheet piling  G No G Yes  If yes complete pp. 11 and 37		G No G Yes If yes complete pp. 16 and 56
	Fabricated structural units  G No G Yes  If yes complete pp. 11, 38, and 39		Welded tubular products  G No G Yes  If yes complete pp. 16 and 57
			Flanges and fittings  G No G Yes  If yes complete pp . 16 and 58

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#### PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

completing the form		your firm of preparing the reply to this questionnaire
hours	dollars	
	d address of establishment(s) covered by this quest firm is publicly traded, please specify the stock exc	ionnaire (see page 3 of the instruction booklet for rephange and trading symbol.
Is your firm owned,	in whole or in part, by any other firm?	
$G_{No}$	G YesList the following information.	
<b>G</b> No Firm name	<b>G</b> YesList the following information. <u>Address</u>	<u>Extent of</u> <u>ownership</u>
	_	
Firm name  Does your firm have	<u>Address</u>	ownership  h are engaged in importing steel products into the Un
Firm name  Does your firm have	Address  any related firms, either domestic or foreign, which	ownership  h are engaged in importing steel products into the Un

Company contact:

Name and title

Fax No.

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PART	IGENERAL QUES	STIONSContinued				
I-5.	Does your firm ha	ve any related firms, e	ither domestic or foreign, wh	ich are engaged in the p	roduction of steel products	?
	$\mathbf{G}_{ ext{No}}$	<b>G</b> YesList the	following information.			
	Firm name		Address	Aff	<u>iliation</u>	
					-	
I-6.	into the United Sta	ites in such increased of	the last ten years that resulte quantities as to have an adver- lopment, please describe the	se impact on the domes	tic industry[ies] during the	period
I-7.			n increased imports into the Userole played by each factor the		ing an adverse impact on th	ie operation
PART	II <u>TRADE AND RI</u>	ELATED INFORMA	TION			
D.J. Na		ling Carbon and alloy	can be obtained from Mary long products), and Christop			
•	Who should be con	ntacted regarding the r	equested trade and related in	formation?		

Phone No.

email address

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# PART II.--TRADE AND RELATED INFORMATION--Continued

shutdowns, out	experienced any plant openings, relocations, expansions, modernizations, acquisitions, consolidations, closures ages, or any other change in the character of your operations or organization relating to the importation of steel January 1, 1996?
$G_{\text{No}}$	G YesSupply details as to the time, nature, and significance of such changes.
Has your firm i	mported or arranged for the importation of steel products for delivery after June 30, 2001?
$G_{No}$	<b>G</b> Yes Indicate when such orders are to be delivered, the quantities involved, and the country of ori
•	o produces steel products in the United States, please indicate your reasons for importing this product. If your e, please elaborate.

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#### PART II.--TRADE AND RELATED INFORMATION--Continued

II-1. <u>IMPORTS BY SOURCE OF CARBON AND ALLOY FLAT PRODUCTS-SLABS</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy slabs by your firm during the specified periods. (See definitions in the instruction booklet.)

(Quantity in short tons)									
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001		
U.S. COMMERCIAL SHIPMENTS:									
Total									
To distributors									
To end-users									
END-OF-PERIOD INVENTORIES									
Sources of imports				<u> </u>					

II-2. IMPORTS BY SOURCE OF CARBON AND ALLOY FLAT PRODUCTS-PLATE (INCLUDING CUT-TO-LENGTH PLATE AND CLAD PLATE).--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy plate (including cut-to-plate and clad plate) by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short t	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•	-		-		•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	•						•

II-3. IMPORTS BY SOURCE OF CARBON AND ALLOY FLAT PRODUCTS—HOT-ROLLED SHEET AND STRIP (INCLUDING PLATE IN COILS).--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy hot-rolled sheet and strip (including plate in coils) by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	-						
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	•			•			•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. IMPORTS BY SOURCE OF CARBON AND ALLOY FLAT PRODUCTS—COLD-ROLLED SHEET

AND STRIP OTHER THAN GOES (grain-oriented electrical steel).—Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy cold-rolled sheet and strip other than GOES by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•	-		-		•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	<u>.</u>	•		•			

II-5. <u>IMPORTS BY SOURCE OF CARBON AND ALLOY FLAT PRODUCTS-GOES</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy GOES by your firm during the specified periods. (See definitions in the instruction booklet.)

(Quantity in short tons)									
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001		
U.S. COMMERCIAL SHIPMENTS:									
Total									
To distributors									
To end-users									
END-OF-PERIOD INVENTORIES									
ources of imports									

II-6. IMPORTS BY SOURCE OF CARBON AND ALLOY FLAT PRODUCTS—CORROSION-RESISTANT

AND OTHER COATED SHEET AND STRIP.—Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy corrosion-resistant and other coated sheet and strip by your firm during the specified periods. (See definitions in the instruction booklet.)

(Quantity in short tons)									
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001		
U.S. COMMERCIAL SHIPMENTS:									
Total									
To distributors									
To end-users									
END-OF-PERIOD INVENTORIES									
Sources of imports									

#### PART II.--TRADE AND RELATED INFORMATION--Continued

#### II-7. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-TIN MILL PRODUCTS.--

Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy tin mill products by your firm during the specified periods. (See definitions in the instruction booklet.)

The second of th	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	-						
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports		•					-

#### II-8. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-INGOTS, BILLETS, AND

<u>BLOOMS</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy ingots, billets, and blooms by your firm during the specified periods. (See definitions in the instruction booklet.)

instruction bookiet.)	(Quantity	in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:			•	-		•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	•						

#### II-9. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-HOT-ROLLED BAR AND

<u>LIGHT SHAPES</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy hot-rolled bar and light shapes by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•		•				
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports			·•				

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#### PART II.--TRADE AND RELATED INFORMATION--Continued

#### II-10. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-COLD-FINISHED

**BAR**.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy cold-finished bar by your firm during the specified periods. (See definitions in the instruction booklet.)

bookiet.)							
	(Quantity	in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:							
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							-

II.-11. <u>IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS–REBAR</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy rebar by your firm during the specified periods. (See definitions in the instruction booklet.)

2 1	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:							
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							

#### II-12. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-RAILS AND RAILWAY

<u>PRODUCTS</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy rail and railway products by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•					•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	·	•		•	•		•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. <u>IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-WIRE</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy wire by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•		•	-		•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	•						

II-14. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-STRAND, ROPE, CABLE, AND CORDAGE.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy strand, rope, cable and cordage by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:							
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							

II-15. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS—NAILS, STAPLES, AND WOVEN CLOTH.—Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy nails, staples, and woven cloth by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	-						
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	·						•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

# II-16. IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS—HEAVY STRUCTURAL SHAPES AND SHEET PILING.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy heavy structural shapes and sheet piling by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:			•	-			
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	·						•

#### II-17. <u>IMPORTS BY SOURCE OF CARBON AND ALLOY LONG PRODUCTS-FABRICATED</u> <u>STRUCTURAL UNITS.</u>--Report your firm's U.S. commercial shipments of imports and end-of-period

inventories of imports of carbon and alloy fabricated structural units by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	-						
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	<b>I</b>			I			

# II-18. IMPORTS BY SOURCE OF CARBON AND ALLOY TUBULAR PRODUCTS AND FITTINGS—SEAMLESS TUBULAR PRODUCTS OTHER THAN OCTG.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy seamless tubular products other than OCTG by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:							
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

#### II-19. IMPORTS BY SOURCE OF CARBON AND ALLOY TUBULAR PRODUCTS AND FITTINGS-

<u>SEAMLESS OCTG</u> (oil country tubular goods).--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy seamless OCTG by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•		•	•		•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	•	•		•	•		•

II-20. IMPORTS BY SOURCE OF CARBON AND ALLOY TUBULAR PRODUCTS AND FITTINGS—WELDED TUBULAR PRODUCTS OTHER THAN OCTG.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy welded tubular products other than OCTG by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	-						
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							

#### II-21. IMPORTS BY SOURCE OF CARBON AND ALLOY TUBULAR PRODUCTS AND FITTINGS-

<u>WELDED OCTG</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy welded OCTG by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:						•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	<u>.</u>	•					•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

#### II-22. IMPORTS BY SOURCE OF CARBON AND ALLOY TUBULAR PRODUCTS AND

<u>FITTINGS-FLANGES</u>, <u>FITTINGS</u>, <u>AND TOOL JOINTS</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of carbon and alloy flanges, fittings, and tool joints by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:							
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							-

#### II-23. IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-SLABS, INGOTS,

<u>BILLETS</u>, <u>AND BLOOMS</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel slabs, ingots, billet, and blooms by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•		-	-		•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	<u>.</u>		•	•			•

#### II-24. IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-CUT-TO-LENGTH

<u>PLATE</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel cut-to-length plate by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:				-		•	
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

#### II-25. IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-BAR AND LIGHT

<u>SHAPES.</u>--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless bar and light shapes by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•	•	•	•	•	•	•
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	•						•

II-26. <u>IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS–ROD.</u>--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless rod by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short t	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•						
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	·						•

#### II-27. IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-TOOL STEEL, ALL

<u>FORMS.</u>--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of tool steel in all forms by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•						
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports		•	•				•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

II-28. <u>IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-WIRE</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel wire by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•	•	•	•	•	•	•
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	<u>.</u>	•					•

II-29. <u>IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS–WOVEN CLOTH.</u>--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel woven cloth by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•			-			
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	<b>.</b>		<b>I</b>		1		

II-30. <u>IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-ROPE.</u>--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel rope by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•	•	•	•	•	•	•
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports	<u> </u>						•

#### PART II.--TRADE AND RELATED INFORMATION--Continued

#### II-31. IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-SEAMLESS TUBULAR

**PRODUCTS.**--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel seamless tubular products by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantity	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•		-	-			•
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							•

#### II-32. IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-WELDED TUBULAR

**PRODUCTS**.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel welded tubular products by your firm during the specified periods. (See definitions in the instruction booklet.)

(Quantity in short tons)							
ltem	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:							
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports							

#### II-33. IMPORTS BY SOURCE OF STAINLESS AND TOOL STEEL PRODUCTS-FLANGES AND

<u>FITTINGS</u>.--Report your firm's U.S. commercial shipments of imports and end-of-period inventories of imports of stainless or tool steel flanges and fittings by your firm during the specified periods. (See definitions in the instruction booklet.)

	(Quantit	y in short to	ons)				
Item	1996	1997	1998	1999	2000	Jan June 2000	Jan June 2001
U.S. COMMERCIAL SHIPMENTS:	•	•	•	•	•	•	•
Total							
To distributors							
To end-users							
END-OF-PERIOD INVENTORIES							
Sources of imports		•					•

#### PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from:

Mitchell Ginsburg (202-205-3233) for carbon and alloy flat products (products 1-7); John Giamalva (202-205-2785) for carbon and alloy long products (products 8-16); and John Benedetto (202-205-3270) or Joshua Levy (202-205-3236) for carbon and alloy tubular products and fittings and specialty products (products 17-31).

Company contact:						
	Name and title					
	Phone No.	E-mail address				
basis( percent with a duration of one separately for each pr	nt), under contract with a due year or longer ( per oduct.	les in 2000 of its imported steel products were on a spot sales ration of less than one year( percent), or under contraction of less than one year( percent)? If your answer differs by product, please answer				
If you sell on a contract.	act basis, please answer the f	following questions with respect to provisions of a typical				
(a) Does the contract	fix quantity, price, or both?					
(b) Does the contract	have a meet or release provi	sion?				
(c) Do prices vary wit	thin the duration of a contrac	et, in response to changes in spot prices?				
<b>G</b> No <b>G</b> Yes – De	escribe the relationship of co	ontract prices to spot prices.				
	basis( perceive with a duration of one separately for each property of the property of t	Phone No.  Approximately what percentage of your firm's sal basis( percent), under contract with a durwith a duration of one year or longer ( percent) percentage of your firm's sal basis( percent), under contract with a durwith a duration of one year or longer ( percentage) percentage of your firm's sal basis(				

#### **Section III.--PRICE DATA**

This section requests quarterly price and quantity data concerning your firm's shipments of the following products imported from any country and sold to unrelated U.S. customers during January 1996-June 2001. Definitions for each product for which pricing data are requested are listed at the top of each page on pages 20-58.

Please report separately for your firm's sales of each of the products imported by your firm and sold to unrelated U.S. customers. Total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the <u>FINAL NET</u> amount paid to you (i.e., should be net of all deductions for discounts or rebates). Please report separately for each country from which you imported each product; if your firm imported any of the listed product(s) from more than one country, please copy each page as needed.

#### Section III.--PRICE DATA--Continued

**PRODUCT 1: CARBON AND ALLOY STEEL FLAT PRODUCTS: SLABS**—Low carbon slabs with chemistries of up to 0.15 max carbon and 0.60 max manganese exclusive of IF or specialty chemistries.

COUNTRY:	(Fill in and copy as nece	essary)		
	(Quantity in short tons, v	value in dollars)		
Pe	riod of shipment		Quantity	F.o.b. value
1996:		•		
January-March				
April-June				
July-September				
October-December				
1997:		-		•
January-March				
April-June				
July-September				
October-December				
1998:		-		•
January-March				
April-June				
July-September				
October-December				
1999:		-		•
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				

#### PART III.--PRICING AND RELATED INFORMATION--Continued

#### Section III.--PRICE DATA--Continued

**PRODUCT 2: CARBON AND ALLOY STEEL FLAT PRODUCTS: PLATE--**Hot-rolled carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, over 72" through 96" in width, 1.00" through 2.00" in thickness. Not including high-strength or mill proprietary products, or products tested to other specifications, unless otherwise noted.

OUNTRY:(Fill in and copy as necessary)					
	( <i>Quantity</i> in short tons, <i>v</i>	ralue in dollars)			
Period	d of shipment		Quantity	F.o.b. value	
1996:		•			
January-March					
April-June					
July-September					
October-December					
1997:					
January-March					
April-June					
July-September					
October-December					
1998:					
January-March					
April-June					
July-September					
October-December					
1999:					
January-March					
April-June					
July-September					
October-December					
2000:					
January-March					
April-June					
July-September					
October-December					
2001:					
January-March					
April-June					

#### Section III.--PRICE DATA--Continued

**PRODUCT 3A: CARBON AND ALLOY STEEL FLAT PRODUCTS: HOT-ROLLED SHEET AND STRIP, INCLUDING PLATE IN COILS--**Hot-rolled carbon steel plate in coils, as-rolled (unprocessed), not pickled or temper-rolled, not high-strength, produced to AISI-1006-1025 grade (including, but not limited to, ASTM A36), 0.187" through 0.625" in nominal or actual thickness, 40" through 72" in width.

COUNTRY:(Fill in and copy as necessary)						
(Quantity in short tons,						
Period of shipment	Quantity	F.o.b. value				
1996:						
January-March						
April-June						
July-September						
October-December						
1997:						
January-March						
April-June						
July-September						
October-December						
1998:						
January-March						
April-June						
July-September						
October-December						
1999:	<u>.</u>					
January-March						
April-June						
July-September						
October-December						
2000:	<u>.</u>					
January-March						
April-June						
July-September						
October-December						
2001:	<b>,</b>	•				
January-March						
April-June						

#### Section III.--PRICE DATA--Continued

**PRODUCT 3B:** CARBON AND ALLOY STEEL FLAT PRODUCTS: HOT-ROLLED SHEET AND STRIP, INCLUDING PLATE IN COILS--Hot-rolled carbon sheet in coils, commercial quality, SAE 1006-1015 or ASTM 569 equivalent, not high-strength, not pickled and oiled, not temper-rolled, 0.090" through 0.171" in nominal or actual thickness, 40" to 60" in width.

COUNTRY:	(Fill in and copy as neco	essary)		
	(Quantity in short tons, v	alue in dollars)		
Po	eriod of shipment		Quantity	F.o.b. value
1996:				•
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				
January-March				
April-June				
July-September				
October-December				
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:		•		
January-March				
April-June				

#### Section III.--PRICE DATA--Continued

PRODUCT 4A: CARBON AND ALLOY STEEL FLAT PRODUCTS: COLD-ROLLED SHEET AND STRIP OTHER THAN GRAIN-ORIENTED ELECTRICAL STEEL--Cold-rolled carbon steel sheet, in coils, commercial quality (ASTM A-366), not interstitial free, box annealed and temper rolled, 36" to 72" in width, 0.022" to less than 0.028" in thickness.

COUNTRY: (Fill in and copy as nec	eessary)					
(Quantity in short tons, value in dollars)						
Period of shipment	Quantity	F.o.b. value				
1996:						
January-March						
April-June						
July-September						
October-December						
1997:						
January-March						
April-June						
July-September						
October-December						
1998:	<u>.</u>					
January-March						
April-June						
July-September						
October-December						
1999:						
January-March						
April-June						
July-September						
October-December						
2000:						
January-March						
April-June						
July-September						
October-December						
2001:	•					
January-March						
April-June						

#### PART III.--PRICING AND RELATED INFORMATION--Continued

Section III.--PRICE DATA--Continued

**PRODUCT 4B: CARBON AND ALLOY STEEL FLAT PRODUCTS: COLD-ROLLED SHEET AND STRIP OTHER THAN GRAIN-ORIENTED ELECTRICAL STEEL--**Cold-rolled carbon steel sheet in coils, commercial quality (ASTM A-366), not interstitial free, box annealed and temper-rolled, 36" to 72" in width, 0.028" to less than 0.090" in thickness.

COUNTRY: (Fill in and copy as nec	eessary)	
(Quantity in short tons,	value in dollars)	
Period of shipment	Quantity	F.o.b. value
1996:		•
January-March		
April-June		
July-September		
October-December		
1997:	<u>.</u>	
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:	<u>.</u>	
January-March		
April-June		
July-September		
October-December		
2000:	<u>.</u>	
January-March		
April-June		
July-September		
October-December		
2001:	<u>.</u>	-
January-March		
April-June		

#### Section III-A.--PRICE DATA--Continued

# PRODUCT 5: CARBON AND ALLOY STEEL FLAT PRODUCTS: GRAIN-ORIENTED ELECTRICAL

**STEEL--**Conventional grain-oriented electrical steel, ASTM A 876 Type 23G045, Condition F5. 0.23 mm thickness, maximum core loss 0.54 W/lb (1.5 T; 60 Hz), shearing quality.

COUNTRY: (Fill in and copy as necessary)						
(Quantity in short tons, value in dollars)						
Period of shipment	Quantity	F.o.b. value				
1996:		•				
January-March						
April-June						
July-September						
October-December						
1997:						
January-March						
April-June						
July-September						
October-December						
1998:						
January-March						
April-June						
July-September						
October-December						
1999:						
January-March						
April-June						
July-September						
October-December						
2000:						
January-March						
April-June						
July-September						
October-December						
2001:	<u>.</u>					
January-March						
April-June						

#### Section III.--PRICE DATA--Continued

**PRODUCT 6A: CARBON AND ALLOY STEEL FLAT PRODUCTS: CORROSION-RESISTANT AND OTHER COATED SHEET AND STRIP**--Aluminum-zinc alloy coated carbon steel sheet, in coils, hot dipped, structural quality, ASTM A-792, grade 50, AZ50, 40" to 49" in width, 0.019" to 0.0219" in thickness. This product has a coating of 55 percent aluminum, 43.5 percent zinc, and 1.5 percent silicon, and has a variety of product names worldwide including "Galvalume," "Zincalume," "Aluzink," "Zinkalit," and "Zalutite." This product is not pre-painted, has no organic

coating, and is not high strength. **COUNTRY:** (Fill in and copy as necessary) (Quantity in short tons, value in dollars) Period of shipment Quantity F.o.b. value 1996: January-March April-June July-September October-December 1997: January-March April-June July-September October-December 1998: January-March April-June July-September October-December 1999: January-March April-June July-September October-December 2000: January-March April-June July-September October-December 2001: January-March April-June

#### Section III.--PRICE DATA--Continued

**PRODUCT 6B: CARBON AND ALLOY STEEL FLAT PRODUCTS: CORROSION-RESISTANT AND OTHER SHEET AND STRIP**--Electrolytically zinc coated carbon steel sheet, in coils, ASTM A-879, 50-90 grams/square meter per side coating, without organic coating, forming steel, 40" to under 60" in width, 0.022" to under 0.044" in thickness. This product is not prepainted, is not high strength, and is not mill proprietary.

COUNTRY: (Fill in and copy as necessary)					
	(Quantity in short tons, v	alue in dollars)			
Pe	eriod of shipment		Quantity	F.o.b. value	
1996:		•			
January-March					
April-June					
July-September					
October-December					
1997:					
January-March					
April-June					
July-September					
October-December					
1998:					
January-March					
April-June					
July-September					
October-December					
1999:					
January-March					
April-June					
July-September					
October-December					
2000:					
January-March					
April-June					
July-September					
October-December					
2001:					
January-March					
April-June					

#### Section III.--PRICE DATA--Continued

**PRODUCT 7: CARBON AND ALLOY STEEL FLAT PRODUCTS: TIN MILL PRODUCTS--**Base price for single-reduced, electrolytic tin plate (1CRETP), 70-75 pound per base box.

COUNTRY:	(Fill in and copy as neco	essary)		
	(Quantity in short tons, v	ralue in dollars)		
Pe	eriod of shipment		Quantity	F.o.b. value
1996:				•
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				•
January-March				
April-June				
July-September				
October-December				
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				

#### Section III.--PRICE DATA--Continued

# PRODUCT 8: CARBON AND ALLOY STEEL LONG PRODUCTS: INGOTS, BILLETS, AND BLOOMS-

Carbon billets with chemistries of up to 0.25 max carbon, exclusive of special chemistries.

COUNTRY: (Fill in and copy as necessary)			
(Quantity in short tons,	value in dollars)		
Period of shipment	Quantity	F.o.b. value	
1996:	•		
January-March			
April-June			
July-September			
October-December			
1997:			
January-March			
April-June			
July-September			
October-December			
1998:			
January-March			
April-June			
July-September			
October-December			
1999:			
January-March			
April-June			
July-September			
October-December			
2000:			
January-March			
April-June			
July-September			
October-December			
2001:			
January-March			
April-June			

#### Section III.--PRICE DATA--Continued

April-June

# **PRODUCT 9: CARBON AND ALLOY STEEL LONG PRODUCTS: HOT-ROLLED BAR AND LIGHT SHAPES-**-Hot-rolled bars, grade ASTM A36 or equivalent in sizes 3 inches and under.

COUNTRY:	(Fill in and copy as necessa	nry)		
(Quantity in short tons, value in dollars)				
Pe	riod of shipment	Quantity	F.o.b. value	
1996:				
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:		<u>.</u>	•	
January-March				
April-June				
July-September				
October-December				
1999:			•	
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				

#### Section III.--PRICE DATA--Continued

PRODUCT 10A: CARBON AND ALLOY STEEL LONG PRODUCTS: COLD-FINISHED BAR--C1045, one inch round

COUNTRY: (Fill in and copy as necessary)				
(Quantity in short tons, value in dollars)				
Period of shipment	Quantity	F.o.b. value		
1996:	<u>.</u>			
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				
January-March				
April-June				
July-September				
October-December				
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				

#### Section III.--PRICE DATA--Continued

April-June

**PRODUCT 10B: CARBON AND ALLOY STEEL LONG PRODUCTS: COLD-FINISHED BAR--**C12L14, one inch round.

COUNTRY:	(Fill in and copy as necessa	ry)		
(Quantity in short tons, value in dollars)				
Pe	eriod of shipment	Quantity	F.o.b. value	
1996:		•		
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				
January-March				
April-June				
July-September				
October-December				
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				

#### Section III.--PRICE DATA--Continued

**PRODUCT 11: CARBON AND ALLOY STEEL LONG PRODUCTS: REBAR--**Straight ASTM A615, Nos. 4 and 5, grade 60 rebar.

COUNTRY:	(Fill in and copy as nece	essary)		
	( <i>Quantity</i> in short tons, <i>v</i>	alue in dollars)		
Pe	riod of shipment	Qı	uantity	F.o.b. value
1996:		•		
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				
January-March				
April-June				
July-September				
October-December				
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				

#### Section III.--PRICE DATA--Continued

# PRODUCT 12: CARBON AND ALLOY STEEL LONG PRODUCTS: RAILS AND RAILWAY PRODUCTS--

New rails of iron or non-alloy steel, standard tee, head hardened, 78 to 80 feet in length, over 30 kilograms per meter.

COUNTRY:	(Fill	in	and	copy	as	necessary	7)

(Quantity in short tons, va	T	T
Period of shipment	Quantity	F.o.b. value
1996:		
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:	•	•
January-March		
April-June		

#### Section III.--PRICE DATA--Continued

**PRODUCT 13: CARBON AND ALLOY STEEL LONG PRODUCTS: WIRE--**Low-carbon galvanized wire, grades 1006 to 1020, coated with regular or commercial weights of zinc, 13 gauge (0.0915 inch or 2.3241 mm in diameter), medium or hard temper.

COUNTRY: (Fill in and copy as necessary)				
(Quantity in pounds, value in dollars)				
Period of shipment	Quantity	F.o.b. value		
1996:				
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				
January-March				
April-June				
July-September				
October-December				
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				

#### Section III.--PRICE DATA--Continued

January-March

April-June

# PRODUCT 14: CARBON AND ALLOY STEEL LONG PRODUCTS: STRAND, ROPE, CABLE AND CORDAGE--Bright wire rope, ½" 6X19 class, independent wire rope core (IWRC).

COUNTRY:	(Fill in and copy as nec	essary)	
	(Quantity in hundred feet,	value in dollars)	
Period	of shipment	Quantity	F.o.b. value
1996:			•
January-March			
April-June			
July-September			
October-December			
1997:			
January-March			
April-June			
July-September			
October-December			
1998:			
January-March			
April-June			
July-September			
October-December			
1999:		•	
January-March			
April-June			
July-September			
October-December			
2000:		•	
January-March			
April-June			
July-September			
October-December			

#### Section III.--PRICE DATA--Continued

# PRODUCT 15: CARBON AND ALLOY STEEL LONG PRODUCTS: NAILS, STAPLES AND WOVEN CLOTH--Bulk nails, 16d (called '16 penny') coated sinkers used primarily in framing applications.

COUNTRY: \_\_\_\_\_\_(Fill in and copy as necessary)

( <i>Quantity</i> in pounds, <i>v</i>	ralue in dollars)	
Period of shipment	Quantity	F.o.b. value
1996:	•	
January-March		
April-June		
July-September		
October-December		
1997:	<u>.</u>	
January-March		
April-June		
July-September		
October-December		
1998:	<u>.</u>	
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:	•	•
January-March		
April-June		

### Section III.--PRICE DATA--Continued

**PRODUCT 16: CARBON AND ALLOY STEEL LONG PRODUCTS: HEAVY STRUCTURAL SHAPES AND SHEET PILING**—Wide-flange beams, 8 to 14 inches, ASTM A-36, A-575-50, or A-992, and excluding any beam that is certified or multi-certified to a grade higher than grade 50 or to grades A588, A690, or A913.

COUNTRY: (Fill in and copy as nec	eessary)	
(Quantity in short tons,	value in dollars)	
Period of shipment	Quantity	F.o.b. value
1996:		•
January-March		
April-June		
July-September		
October-December		
1997:		
January-March		
April-June		
July-September		
October-December		
1998:		•
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June April-June		
July-September		
October-December		
2001:	•	•
January-March		
April-June		

#### Section III.--PRICE DATA--Continued

### PRODUCT 17: CARBON AND ALLOY STEEL LONG PRODUCTS: FABRICATED STRUCTURAL UNITS

This section requests data and information related to your recent sales of fabricated structural steel units. Detailed information is requested on the price negotiation process for each of your firm's **3 largest** contracts in each of the last five years.

This information is requested for both successful and unsuccessful negotiations with all U.S. customers. Please provide information on your initial bid price, their final negotiated price, and the quantity of product sold if negotiations were successful. If any of this information is unavailable, please provide (clearly labeled) estimates.

#### COPY THE THIS AND THE NEXT PAGE AS NECESSARY TO COVER ALL RELEVANT YEARS AND

**CONTRACTS.** Report all purchase prices and quotes on a delivered basis unless you specifically note otherwise. Quantities should be reported in short tons, prices and values should be reported in dollars.

#### CONTRACT NEGOTIATIONS FOR DELIVERY IN:

**G** 1996 G 1997 G 1998 **G** 1999  $G_{2000}$ Customer **Initial Request Final Request** Tons Country of **Ouoted** Origin **Delivered** Date **Delivered** Date **Price** Price **Contract 1 Contract 2 Contract 3** 

Importers' Questionnaire: TA-201-73, Steel

### PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV.--PRICE DATA--Continued

#### PRODUCT 17: CARBON AND ALLOY STEEL LONG PRODUCTS: FABRICATED STRUCTURAL UNITS

For each contract for the sale of fabricated steel structural units, as listed above, please report the following information (copy this page as often as necessary). Please complete this information for **all** proposed contracts (whether or not you finally were the successful bidder).

a.	Year of delivery
b.	Names and countries of origin of firms competing for sales with your firm.
c.	Specific product(s) involved.
d.	Delivery and payment terms.
e.	Key determinants of acceptance or rejection of sales offer (e.g., price, quality, other factors).

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### Section III.--PRICE DATA--Continued

PRODUCT 18A: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: SEAMLESS TUBULAR PRODUCTS OTHER THAN OCTG--Seamless pipe triple stenciled (or more) to meet ASTM-106 Grade B, ASTM A-53 Grade B, and API 5L Grade B specifications; 4" nominal size (4.5" OD x 0.337" wall thickness); plain ends; schedule 80.

COUNTRY: (Fill in and copy as necessary)				
(Quantity in short tons, value in dollars)				
Period of shipment	Quantity	F.o.b. value		
1996:				
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
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1998:				
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July-September July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				

### Section III.--PRICE DATA--Continued

**PRODUCT 18B: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: SEAMLESS TUBULAR PRODUCTS OTHER THAN OCTG--**Seamless pipe triple stenciled (or more) to meet ASTM-106 Grade B, ASTM A-53 Grade B, and API 5L Grade B specifications; 12" nominal size (12.75" OD x 0.375" wall thickness); plain ends.

COUNTRY: (Fill in and copy as necessary)				
(Quantity in short tons, value in dollars)				
Period of shipment	Quantity	F.o.b. value		
1996:				
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
1998:				
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1999:				
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July-September July-September				
October-December				
2000:				
January-March				
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July-September				
October-December				
2001:				
January-March				
April-June				

### Section III.--PRICE DATA--Continued

**PRODUCT 19: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: SEAMLESS OCTG**Casing, grade P-110, 9-5/8" O.D., 53.50 lbs./ft., long threaded and coupled, range 3, seamless.

COUNTRY:	(Fill in and copy as nece	essary)		
	(Quantity in short tons, value in dollars)			
Pe	riod of shipment		Quantity	F.o.b. value
1996:		•		
January-March				
April-June				
July-September				
October-December				
1997:				•
January-March				
April-June				
July-September				
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1998:				•
January-March				
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1999:				•
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2000:				•
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				

### Section III.--PRICE DATA--Continued

PRODUCT 20A: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: WELDED TUBULAR PRODUCTS OTHER THAN OCTG--Circular welded non-alloy steel pipe meeting ASTM A-53 or equivalent, schedule 40, black, plain-end, two inches nominal inside diameter.

COUNTRY:(F	ill in and copy as necessary)		
(Quantity in short tons, value in dollars)			
Period of shipr	nent	Quantity	F.o.b. value
1996:			
January-March			
April-June			
July-September			
October-December			
1997:			
January-March			
April-June			
July-September			
October-December			
1998:			
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January-March			
April-June			
July-September			
October-December			
2000:			
January-March			
April-June			
July-September			
October-December			
2001:			
January-March			
April-June			

### Section III.--PRICE DATA--Continued

PRODUCT 20B: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: WELDED TUBULAR PRODUCTS OTHER THAN OCTG--ASTM A-513 (mechanical) or A-500 grade A or B (ornamental) tubing, carbon-welded, pickled and oiled, 1 inch square, 0.065 inch nominal wall thickness (+ or - 10 percent), 20 foot to 24 foot mill lengths.

COUNTRY:(Fill in and copy	as necessary)			
( <i>Quantity</i> in short	(Quantity in short tons, value in dollars)			
Period of shipment	Quantity	F.o.b. value		
1996:	·	•		
January-March				
April-June				
July-September				
October-December				
1997:	•			
January-March				
April-June				
July-September				
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October-December				
2001:		I		
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April-June				

### Section III.--PRICE DATA--Continued

# PRODUCT 21: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: WELDED OCTG--

Tubing, grade J-55, 2-3/8" O.D., 4.7 lbs., 0.190" wall, external upset ends, threaded and coupled, range 2, welded, other than full body normalized.

OUNTRY: (Fill in and copy as necessary)				
(Quantity in short tons, value in dollars)				
Per	iod of shipment		Quantity	F.o.b. value
1996:				
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
July-September				
October-December				
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October-December				
2001:				
January-March				
April-June				

### Section III.--PRICE DATA--Continued

# PRODUCT 22: CARBON AND ALLOY STEEL TUBULAR PRODUCTS AND FITTINGS: FLANGES,

**FITTINGS, AND TOOL JOINTS--**Carbon steel butt-weld pipe fitting, 6 inch nominal diameter, 90 degree elbow, long radius, standard weight, meeting ASTM A-234, grade WPB or equivalent specification.

COUNTRY: (Fill in and copy as nec	ressary)	
( <i>Quantity</i> in units, <i>val</i>	ue in dollars)	
Period of shipment	Quantity	F.o.b. value
1996:	<u>.</u>	
January-March		
April-June		
July-September		
October-December		
1997:	<u>.</u>	
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2001:		
January-March		
April-June		

### Section III.--PRICE DATA--Continued

**PRODUCT 23: STAINLESS AND TOOL STEEL PRODUCTS: SLABS, INGOTS, BILLETS, AND BLOOMS**Grade 304L billets, 4" to 6" square.

COUNTRY:(Fill in a	and copy as necessary)			
(Quantity in short tons, value in dollars)				
Period of shipment		Quantity	F.o.b. value	
1996:				
January-March				
April-June				
July-September				
October-December				
1997:				
January-March				
April-June				
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2001:				
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April-June				

### Section III.--PRICE DATA--Continued

**PRODUCT 24: STAINLESS AND TOOL STEEL PRODUCTS: CUT-TO-LENGTH PLATE--**Stainless steel plate not in coils, grade AISI 304L, 0.25-0.375 inches (6.35-9.52 mm) thickness, inclusive; width 96 inches, 240 inches random length.

COUNTRY: (Fill in and copy as necessary)				
(Quantity in short tons, value in dollars)				
Period of shipment	Quantity	F.o.b. value		
1996:				
January-March				
April-June				
July-September				
October-December				
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2001:				
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April-June				

### Section III.--PRICE DATA--Continued

April-June

**PRODUCT 25A: STAINLESS AND TOOL STEEL PRODUCTS: BAR AND LIGHT SHAPES--**Stainless steel bar, grade 304/304L, 1 inch in diameter, annealed, cold-finished, of round shape.

COUNTRY:	(Fill in and copy as necessa	ry)	
(Quantity in short tons, value in dollars)			
Pe	eriod of shipment	Quantity	F.o.b. value
1996:		•	
January-March			
April-June			
July-September			
October-December			
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July-September			
October-December			
2001:			
January-March			

### Section III.--PRICE DATA--Continued

**PRODUCT 25B: STAINLESS AND TOOL STEEL PRODUCTS: BAR AND LIGHT SHAPES-**Grade 304, hotrolled, annealed and descaled stainless steel, 90-degree angle, 2" x 2" x 1/4".

COUNTRY: (Fill in and copy as necessary)					
(Quantity in short tons, value in dollars)					
Peri	od of shipment	Qua	antity	F.o.b. value	
1996:		•	•		
January-March					
April-June					
July-September					
October-December					
1997:					
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October-December					
2001:					
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April-June	·				

### Section III.--PRICE DATA--Continued

**PRODUCT 26: STAINLESS AND TOOL STEEL PRODUCTS: ROD--**Grade AISI 304 wire rod, 5.5 mm (0.217") diameter, hot-rolled, annealed, and pickled.

COUNTRY: (Fill in and copy as necessary)						
(Quantity in short tons, value in dollars)						
Period of shipment	Quantity	F.o.b. value				
1996:	<u>.</u>					
January-March						
April-June						
July-September						
October-December						
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2001:						
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April-June						

### Section III.--PRICE DATA--Continued

**PRODUCT 27: STAINLESS AND TOOL STEEL PRODUCTS: TOOL STEEL, ALL FORMS--**Stainless tool steel H13 spherodized anneal R.T. 6-8 inches round x 12/14' R/L.

COUNTRY:(Fill in and copy as necessary)					
(Quantity in short tons, value in dollars)					
Pe	riod of shipment	Quantity	F.o.b. value		
1996:					
January-March					
April-June					
July-September					
October-December					
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October-December					
2001:					
January-March					
April-June					

### Section III.--PRICE DATA--Continued

**PRODUCT 28: STAINLESS AND TOOL STEEL PRODUCTS: WIRE --**Grade 302 HQ cold-heading stainless steel round wire, 0.099 to 0.127 inch (2.515 to 3.226 mm) in diameter annealed.

COUNTRY:	(Fill in and copy as nec	essary)				
(Quantity in pounds, value in dollars)						
Pe	eriod of shipment		Quantity	F.o.b. value		
1996:		•				
January-March						
April-June						
July-September						
October-December						
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April-June						

### Section III.--PRICE DATA--Continued

**PRODUCT 29:** STAINLESS AND TOOL STEEL PRODUCTS: WOVEN CLOTH–Stainless steel woven wire cloth, 18-8 or type 304, 10 x 10 mesh, plain weave, 0.025 wire diameter.

COUNTRY: (Fill in and copy as necessary)					
( <i>Quantity</i> in pounds, <i>value</i> in dollars)					
Pe	eriod of shipment	C	Quantity	F.o.b. value	
1996:					
January-March					
April-June					
July-September					
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January-March					
April-June					
July-September					
October-December					
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July-September					
October-December					
2001:					
January-March					
April-June					

### Section III.--PRICE DATA--Continued

PRODUCT 30: STAINLESS AND TOOL STEEL PRODUCTS: ROPE--Stainless steel wire rope, 1/8 inch 7x19.

COUNTRY: \_\_\_\_\_\_(Fill in and copy as necessary)

(Quantity in hundred feet, value in dollars)					
Period of shipment	Quantity	F.o.b. value			
1996:	<u>.</u>				
January-March					
April-June					
July-September					
October-December					
1997:		•			
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October-December					
2001:	·				
January-March					
April-June					

### Section III.--PRICE DATA--Continued

**PRODUCT 31: STAINLESS AND TOOL STEEL PRODUCTS: SEAMLESS TUBULAR PRODUCTS--**Cold-finished tube, ASTM A-213, grade 304/304L, 3/4 inch outside diameter by 0.049 inch average wall thickness.

<b>COUNTRY:</b>	(Fill	in	and	co	рy	as	necessary	v)

(Quantity in short tons, v	(Quantity in short tons, value in dollars)				
Period of shipment	Quantity	F.o.b. value			
1996:		•			
January-March					
April-June					
July-September					
October-December					
1997:		•			
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April-June					
July-September					
October-December					
2001:		-			
January-March					
April-June					

### Section III.--PRICE DATA--Continued

April-June

**PRODUCT 32: STAINLESS AND TOOL STEEL PRODUCTS: WELDED TUBULAR PRODUCTS--**Welded stainless pipe, ASTM A-312, Sch. 40, grade AISI 304/304L, 1 inch through 2 inch OD.

COUNTRY:	(Fill in and copy as nece	ssary)			
( <i>Quantity</i> in short tons, <i>value</i> in dollars)					
Pe	eriod of shipment	Quantit	y F.o.b. value		
1996:					
January-March					
April-June					
July-September					
October-December					
1997:		-			
January-March					
April-June					
July-September					
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1998:		<u>.</u>	<u> </u>		
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April-June					
July-September					
October-December					
2001:					
January-March					

### Section III.--PRICE DATA--Continued

**PRODUCT 33: STAINLESS AND TOOL STEEL PRODUCTS: FLANGES AND FITTINGS--**Stainless steel buttweld pipe fittings; finished 90 degree long-radius elbows, welded 2 inch nominal OD, grade 316/316L dual-certified.

COUNTRY:	(Fill in and copy as neco	essary)			
(Quantity in units, value in dollars)					
Pe	eriod of shipment		Quantity	F.o.b. value	
1996:		-			
January-March					
April-June					
July-September					
October-December					
1997:		•			
January-March					
April-June					
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1998:		•			
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